

ECONOMIC INTELLIGENCE COMMITTEE

Control No. 485628
EIC-D-262/1
23 January 1958

MEMORANDUM FOR:

EIC Representative of the

SUBJECT: Survey of Professional Personnel in US Government
Engaged in Economic Intelligence Research (EIC-S-30)

REFERENCES: (a) EIC-D-242, 19 August 1957, and
(b) EIC-D-262, 4 December 1957

1. The Economic Intelligence Committee has agreed to undertake a survey of professional personnel in the U. S. Government engaged in economic intelligence and related economic research (EIC-S-30). Reporting forms (and accompanying instructions) for use by each agency represented on the EIC are attached.

2. It should be noted that all professional personnel (military as well as civilian) engaged in economic intelligence and related economic research should be included in the survey.

3. It would be appreciated if you would contact all components of your Agency producing economic intelligence or related economic research so that this survey may be as complete as possible.

4. It is requested that you submit your contribution by 14 February 1958. If any questions arise in the preparation of your contribution, you are invited to discuss them with the EIC Secretariat (Code 143, Extension 3707).

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Executive Secretary

Attachments (2)

Table I-A, Table I-B, and
Instruction Sheet

Table II-A, Table II-B, and
Instruction Sheet

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INSTRUCTION SHEET -- FOR TABLES I-A and I-B

1. In Tables I-A and I-B professional personnel* engaged in economic intelligence and related economic research should be stated in one-man full-time equivalents. Fractional figures may be presented. Purely administrative personnel and staff personnel (e.g., requirements and control staffs) should be excluded. The effective date of this report is 1 January 1958.
2. Professional personnel engaged in economic research and making important contributions to economic intelligence should be included to the extent of their contribution. For example, if four professionals in the Army Transportation Corps each devoted about one-fourth of his time to intelligence support, only one man full-time equivalent would be listed. It is understood that many judgment factors will be applied to these estimates, and it is suggested that footnotes be used to explain the number of non-intelligence personnel included in the individual figures presented. It is expected, for example, that professional personnel in such groups as Army Signal Corps, Army Map Service, Army Transportation Corps, and ATIC will be reported.
3. Professional personnel engaged on external research contracts or working on a contract basis within your agency, but not included in departmental personnel, should be included. It is understood that figures for these personnel will often be rough estimates, and it is requested that these be included in the "contract" column and that footnotes be used to explain the number of such personnel listed. If it is not convenient to list these figures opposite the detailed headings in the stub (e.g., Transportation), they may be included opposite the major heading (e.g., Economic Services).
4. Every effort should be made to eliminate duplication in reporting. For example, personnel listed in Table I-A under the USSR column should not be included again under the Sino-Soviet Bloc column. This column is reserved for personnel who cover the entire Bloc or whose work shifts from USSR to European Satellites to Communist China in such a way that it is impossible to allocate their time among these three areas. Similarly, the caption Non-Bloc in Table I-B is to include only those personnel covering more than one Free World area, or whose time cannot be allocated among the areas specified.
5. It is recognized that professional personnel in a given area of specialization often undertake work related to, or in support of, other fields. In this table, however, include opposite appropriate captions in the stub only those personnel directly concerned with the subject matter indicated. For example, opposite the caption, "Economic Defense Support," include only those personnel directly assigned to work on this subject. Professional personnel in other categories providing support to economic defense programs would not be included.

* Including military personnel engaged in these activities.

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Table I-A

Professional Personnel Engaged in Economic Intelligence and Related
Economic Research on the Sino-Soviet Bloc 1/
1 January 1958
(Continued)

Subject Coverage	USSR		Eastern Europe excluding USSR		Communist China and Far Eastern Satellites		Sino-Soviet Bloc 2/		Total	
	Depart- mental	Con- tract 3/	Depart- mental	Con- tract 3/	Depart- mental	Con- tract 3/	Depart- mental	Con- tract 3/	Depart- mental	Con- tract 3/
AGRICULTURE AND INDUSTRY										
Agriculture	1									
Chemicals										
Consumer End Items 4/										
Minerals and Metals 5/										
Machinery and Equipment										
Energy										
Electric Power										
Petroleum										
Nuclear										
Solid Fuels										
Military End Items										
Aircraft 6/										
Guided Missiles										
Ships 6/										
Weapons and Ammunition										
Explosives										
ECONOMIC ACTIVITIES IN UNDERDEVELOPED AREAS										
ECONOMIC GEOGRAPHY	1		1		1					
MARKETING ANALYSIS										
TOTAL	2		1		1					

1. See Instruction Sheet for Tables I-A and I-B.
2. Includes only personnel covering entire Bloc or whose work shifts from area to area within the Bloc in such a way as to make it impossible to allocate their time among the areas specified.
3. Includes professional personnel engaged on external research projects or employed on a contract basis within agency and not included in Departmental personnel. See Instruction Sheet.
4. Includes food processing, textiles and clothing, and consumer durables.
5. Includes all ferrous and non-ferrous metals and minerals except coal and peat, oil and oil shale, and radioactive metals and minerals which are reported under "Energy" subdivision in appropriate category.
6. Includes both military and non-military aircraft and ships.

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 Table 1-B

Professional Personnel Engaged in Economic Intelligence and
 Related Economic Research on Non-Bloc Areas 1/
 1 January 1958

Subject Coverage	Europe		Africa 2/		Near East 3/		South and Southeast Asia and Far East 4/		Western Hemisphere 5/		Non-Bloc 6/		Total	
	Depart- mental	Con- tract7/	Depart- mental	Con- tract7/	Depart- mental	Con- tract7/	Depart- mental	Con- tract 7/	Depart- mental	Con- tract7/	Depart- mental	Con- tract7/	Depart- mental	Con- tract7/
GENERAL AREA ANALYSIS														
ECONOMIC AGGREGATES 8/														
ECONOMIC DEVELOPMENT														
POPULATION AND LABOR FORCE														
ECONOMIC SERVICES														
Communications														
Construction (including housing)														
Economic Defense Support														
Education														
International Trade and Finance														
Transportation														
Air														
Rail and road														
Water														
AGRICULTURE AND INDUSTRY														
Agriculture														
Chemicals														
Consumer End Items 9/														
Metals and Minerals 10/														
Machinery and Equipment														

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 Professional Personnel Engaged in Economic Intelligence and
 Related Economic Research on Non-Bloc Areas 1/
 1 January 1958
 (Continued)

Subject Coverage	Europe		Africa 2/		Near East 3/		South and Southeast Asia and Far East 4/		Western Hemisphere 5/		Non-Bloc 6/		Total	
	Depart- mental	Con- tract 7/	Depart- mental	Con- tract 7/	Depart- mental	Con- tract 7/	Depart- mental	Con- tract 7/	Depart- mental	Con- tract 7/	Depart- mental	Con- tract 7/	Depart- mental	Con- tract 7/
AGRICULTURE AND INDUSTRY (CONTD)														
Energy														
Electric Power														
Petroleum														
Nuclear														
Solid Fuels														
Military End Items														
Aircraft 11/														
Guided Missiles														
Ships 11/														
Weapons and Ammunition														
ECONOMIC GEOGRAPHY														
TOTAL	1		1		1		1							
	1		1		1		1							

1. See instruction sheet for Tables I-A and I-B.
2. Includes all of Africa except Egypt.
3. Egypt, Iraq, Israel, Jordan, Syria, Lebanon, Saudi Arabia, Yemen, Iran, Turkey, Kuwait, Qatar, Bahrain, as well as other Persian Gulf sheikhdoms and principalities.
4. India, Afghanistan, Pakistan, Ceylon, Nepal, Mainland Southeast Asia, Indonesia, Philippines, Taiwan, Japan, South Korea, Australia, and New Zealand.
5. All independent countries in South and Central America and the Caribbean.
6. Includes only personnel whose work covers all non-Bloc areas or whose work shifts from area to area in such a way as to make it impossible to allocate their time among the areas specified.
7. Includes professional personnel engaged on external research contracts or employed on a contract basis within agency and not included in Departmental personnel. See instruction sheet.
8. Including consumption-investment analysis; production indexes; prices and wages; national income; and national accounts.
9. Includes food processing, textiles and clothing, and consumer durables.
10. Includes all ferrous and non-ferrous metals, and minerals, except coal and peat, oil and oil shale, and radioactive metals and minerals which are reported under "Energy" subdivision in appropriate category.

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INSTRUCTION SHEET FOR TABLES II-A and II-B

1. In Tables II-A and II-B the allocation of economic intelligence effort for the year 1957 should be stated in percentage terms, bearing in mind that these percentages relate to the total number of professional personnel included in Tables I-A and I-B. These percentages should relate to the total time available for intelligence research, production, and support. It should not include as a part of total availability the time which is allocated for administrative and staff support, etc.
2. Since a certain amount of basic research is required in the economic intelligence effort devoted to support all of the activities listed in this table, the percentage of effort included under the heading, "Basic Research and Analysis," should be considered as a residual. Include under this heading, for example, the effort assigned to filling critical research deficiencies identified by subcommittees of the EIC.
3. Tables I-A and I-B call for totals of personnel directly concerned with the subject matter categories listed in the stub, e.g., opposite the caption, "Economic Defense Support," should only be listed those personnel working directly on this subject. Professional personnel in other categories providing support to economic defense are not to be included. In Tables II-A and II-B, however, in indicating the percentage of time allocated, the contributions of all professional personnel contributing to this activity should be included.
4. Reporting of the effort assigned to NIS should be generally consistent with any similar reports prepared in connection with that program.

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Table II-A

Allocation of Economic Intelligence Effort and Related Economic Research
on the Sino-Soviet Bloc, Calendar Year 1957

Area Coverage	Basic Research and Analysis	NIS	NIE's	Economic Defense ^{1/}	Policy Groups ^{2/}	Special Committees ^{3/}	Target Analysis Departmental ^{4/}	Percent	
								Other ^{5/}	Total
USSR								3 (100%)	
Eastern Europe excluding USSR								1 (100%)	
Communist China and Far Eastern satellites								1 (100%)	
Sino-Soviet Bloc ^{6/}								1 (100%)	
TOTAL								5 (100%)	

1. See Instruction Sheet for Tables II-A and II-B. Table I-A calls for a list of only those personnel directly assigned to economic defense support. In this table, however, both direct and indirect support should be included.
2. Includes NSC, NSC Planning Board, OCS, OCS Senior Advisors, CFEF, etc. (specify any others included).
3. Interagency Groups: Millian Committee, etc. (specify any others included).
4. Other than specified in preceding columns.
5. Specify.
6. Includes only personnel whose work includes all Bloc areas or shifts from area to area in such a fashion as to make allocation among the areas impossible.

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Table II-B

Allocation of Economic Intelligence Effort and Related Economic
Research on Non-Bloc Areas, Calendar Year 1957

Area Coverage	Basic Research and Analysis	NIS	NIE's	Economic Defense ^{1/}	Policy Groups ^{2/} /Special Committees ^{3/}	Target Analysis	Departmental ^{4/}	Other ^{5/}	Percent	
									Total	
Europe							1 (100%)			
Africa ^{6/}							1 (100%)			
Near East ^{7/}							1 (100%)			
South and South- East Asia and the Far East ^{8/}							1 (100%)			
Western Hemisphere ^{9/}							1 (100%)			
Non-Bloc ^{10/}										
TOTAL							4 (100%)			

1. See instruction sheet for Tables II-A and II-B. Table I-B calls for a list of only those personnel directly assigned to economic intelligence support.
2. In this Table, however, both direct and indirect support should be included.
3. Includes NSC, NSC Planning Board, OCS, OCS Senior Advisors, CFEA, etc. (specify any others included).
4. Interagency Groups: Killian Committee, etc. (specify any others included).
5. Other than specified in preceding columns.
6. Specify.
7. Includes all of Africa except Egypt.
8. Egypt, Iraq, Israel, Jordan, Syria, Lebanon, Saudi Arabia, Yemen, Iran, Turkey, Kuwait, Qatar, Bahrain, as well as other Persian Gulf kingdoms and principalities.
9. India, Afghanistan, Ceylon, Nepal, mainland Southeast Asia, Indonesia, Philippines, Taiwan, Japan, South Korea, Australia, and New Zealand.
10. All independent countries in South and Central America and the Caribbean.
11. Includes only personnel whose work covers all non-Bloc areas or whose work shifts from area to area in such a fashion as to make it impossible to allocate their time among the areas designated.

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 Table I-A

Professional Personnel Engaged in Economic Intelligence and Related
 Economic Research on the Sino-Soviet Bloc 1/
 1 January 1958

One-man full time equivalents

Subject Coverage	USSR		Eastern Europe excluding USSR		Communist China and Far Eastern Satellites		Sino-Soviet Bloc 2/		Total	
	Depart- mental	Con- tract 3/	Depart- mental	Con- tract 3/	Depart- mental	Con- tract 3/	Depart- mental	Con- tract 3/	Depart- mental	Con- tract 3/
GENERAL AREA ANALYSIS										
ECONOMIC AGGREGATES										
Consumption and Standard of Living										
Industrial Production Indexes										
Internal Finance										
Inter-Industry Analysis										
Military Economics										
National Income										
Population and Labor Force										
Prices and Wages										
ECONOMIC SERVICES										
Communications										
Construction (including Housing)										
Economic Defense Support										
Education										
International Trade and Finance										
Planning and Organization										
Transportation	1									
Air										
Rail										
Road										
Water										

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